



2026

Leadership Academy

Tier 2: Develop Your Team



Sept. 3 - Oct. 22, 2026
8 am - Noon

**Location: Town Clock Business Center
Dubuque**

Cost: \$1,695

Hey, Leaders - Who's Running Who?

Many leaders gained a positive reputation in an organization because they were good at doing their previous position. Once promoted, what helped them gain that positive reputation is of little help. Now, they are judged on their ability to get work done through their employees: delegation. Learning to delegate and empower effectively is one of the most valuable skills a leader can master. So, leaders, take control of your most important assets and delegate to your employees. When they are no longer running you, you can do your job as a leader: maximize employee performance and profits!

Date: Thursday, Sept. 3, 2026

Time: 8 - 10 am

Trainer: Paulette Milewski



Learn More.

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2026 Training

Motivating and Engaging Different Generations in the Workplace

Every generation has a valid point of view. It's not "out with the old, in with the new." It's about creating an environment in which five generations can work side-by-side. So let's talk about the practical ways organizations can identify and bridge the gaps that could significantly affect bottom-line performance if not addressed. We'll illustrate "real world" characteristics of each generation, why they can clash, how to communicate and lead all of them, and how to get your employees to recognize the value that a multi-generational workforce brings to the table.

Date: Thursday, Sept. 3, 2026

Time: 10 am - Noon

Trainer: Paulette Milewski

Engage to Retain: Motivating and Keeping Top Talent

In a competitive talent market, organizations can't afford to overlook the power of learning and development. Employees are more likely to stay and thrive when they feel their growth is a priority. This session will explore how to design and deliver training that not only engages participants but also strengthens retention and organizational success. Leaders will discover strategies to align training with employee needs, explore a variety of effective learning modalities and practice ways to create a culture where development is part of everyday work.

Learning Objectives:

- Identify training strategies that boost engagement and retention
- Explore diverse training modalities to meet different learning styles
- Learn how to structure training programs that foster a culture of continuous growth

Date: Thursday, Sept. 10, 2026

Time: 8 am - Noon

Trainer: Molly Mackey

Emotional Intelligence

Although our IQ is very difficult to change, we do have control over our EQ - the emotional intelligence quotient. The generally accepted definition of EQ is the extent to which one manages emotions and thoughts, copes with and responds to pressure and is able to read the social cues of others in relationships or groups. So, how can we recognize, improve and utilize our own EQ to succeed? This class addresses the concept of EQ and its components, "measuring" EQ skills and understanding the impact of EQ in the workplace.

During this class, you will:

- Understand what EQ is and how to use it to succeed
- Practice recognizing high and low EQ skills
- Explore four EQ skills
- Discuss using EQ at work and with your team

Date: Thursday, Sept. 17, 2026

Time: 8 - 10 am

Trainer: Molly Mackey



LEADERSHIP ACADEMY TIER 2: DEVELOP YOUR TEAM

Embracing & Managing Change

There are few constants in the workplace today, but change is one of them and it seems to be happening more rapidly than ever. The manner in which we, as leaders, communicate expectations and implement change significantly influences how our employees respond. During this class, we'll work with you to develop an effective, proactive change strategy, discover appropriate ways to react to an unplanned change and minimize the potential of negative reactions from your employees.

During this class, you will:

- Learn why change initiatives frequently fail
- Identify normal reactions to change
- Define the change curve
- Discover how best to help employees through change

Date: Thursday, Sept. 17, 2026

Time: 10 am - Noon

Trainer: Michael Leytem



Understanding Your Bottom Line: Financial Insights for Leaders

Profit is the obvious goal of any business - the "bottom line." In order to answer the question of whether a business is profitable, leaders and managers must interpret and analyze financial reports regularly. Knowing how to read these reports is essential for identifying the financial performance of the organization, department or service line.

During this class, you will:

- Analyze three main financial reports (Balance Sheet, Income Statement)
- Define the data included and how to analyze it
- Define the difference between accrual and cash accounting
- Calculate key financial ratios

Date: Thursday, Sept. 24, 2026

Time: 8 - 10 am

Trainer: Kathie Rotz

Mastering Adult Learning: Effective Presenting & Training Skills

Throughout your career you will be training people - the new person in the office, someone from a different department who you've been assigned to work with on a project and maybe even groups of coworkers or external customers. Teaching is a part of work and life, yet we don't often acknowledge that adults learn differently than kids. In this class we will explore adult learning styles, apply interactive examples of adult learning to instructional planning and presenting, and practice using technology to engage and help adult learners retain content.

During this class you will:

- Understand adult learning styles
- Practice planning effective learning sessions
- Apply interactive examples into your learning sessions
- Communicate effectively with your peers
- Understand presentation faux pas
- Practice presenting with technology

Date: Thursday, Sept. 24, 2026

Time: 10 am - Noon

Trainer: Kathie Rotz

LEADERSHIP ACADEMY TIER 2: DEVELOP YOUR TEAM

Networking for Results

As leaders rise in responsibility, their networks must evolve with them. What works early in a career isn't enough when navigating broader influence, strategic initiatives and organizational change. This class will expand on networking fundamentals, examining how relationships shift as leadership levels increase. You'll learn how to strengthen your personal brand, build authentic connections, and leverage your network to achieve stronger results for yourself and your organization.

- Expand on networking fundamentals and apply them to leadership roles
- Examine how professional relationships change as your responsibilities grow
- Strengthen your personal brand to increase influence and credibility
- Create an actionable networking plan aligned with your goals and leadership path

Date : Thursday, Oct. 1, 2026

Time: 8 - 10 am

Trainer: Lisa Schaefer

Trust & Unity

The cumulative choices leaders make will either strengthen trust and collaboration or weaken team unity. Too often, trust is dismissed as "soft" when in reality it is a measurable leadership skill that accelerates results, reduces friction and builds strong teams. This course introduces practical tools for building credibility, fostering collaboration and repairing trust when it has been damaged. You'll also learn how to use a coach approach—rather than falling into the "fixer" mindset—to cultivate stronger, more unified teams.

- Explore the foundations of trust and why it is essential for leadership success
- Recognize how the "fixer" mindset can erode trust and how to shift into a coach approach
- Learn key behaviors that strengthen credibility and accelerate results
- Discover strategies to build team unity and regain trust once it has been threatened
- Create an action plan to practice specific trust-building behaviors in your leadership role

Date : Thursday, Oct. 1, 2026

Time: 10 am - Noon

Trainer: Lisa Schaefer

Implementing a Organization's Vision, Mission & Goals

A well-crafted vision, mission and set of values are the foundation for any organization's practices and strategic plans. They guide today's actions and create a picture of the future of the organization with directions to reach those goals. Operating without these guideposts is like flying a plane without a flight plan. If you are in the cockpit of your organizational plane, this class will help you make your mission, vision and values more evident and meaningful to your employees, interpret the values into actionable goals and establish clear markers that direct the organization back on track when actions are incongruent with values.

Date: Thursday, Oct. 8, 2026

Time: 8 - 10 am

Trainer: Paulette Milewski

Building a Culture of Content: Empowering Every Team to Market with Impact

The market expects content from your company. Content is how you are found, how you build trust and how you convert knowledge into business. It's also a lot of work, which is why companies looking to maximize their marketing are building cultures of content. Every function - from marketing to sales to operations and even human resources - should be aligned to project a consistent brand identity message and contribute relevant content. If the notion of being asked to create marketing content frightens you, this course will ease your mind, empower you to contribute and help your company maximize marketing.

Date: Thursday, Oct. 8, 2026

Time: 10 am - Noon

Trainer: Paulette Milewski



Managing from Afar

Managing employees is an important responsibility and one that is not always easy to do well. Managing employees remotely adds an even greater degree of difficulty! The quality of the supervisor's support and leadership is the key to helping all employees be successful, regardless of the employees' work location. The supervisor who manages from a distance must develop and practice creative ways to engage, communicate with and build a functional team.

During this class you will:

- Develop skills to effectively manage employees despite the challenges of varying time zones or geographical distances.
- Learn to create opportunities for remote employees to enjoy high employee engagement
- Foster a team environment regardless of where an employee physically works
- Practice the extra effort necessary for effective daily interaction with team members without the benefit of reading their non-verbal communication

Date: Thursday, Oct. 15, 2026

Time: 8 - 10 am

Trainer: Kathie Rotz

Accelerating Your Leadership - Level 1

Join this mastermind session to dive into "The 21 Irrefutable Laws of Leadership" by John C. Maxwell. We will describe and discuss the 21 laws to help you identify where you have opportunities for growth and development, and then choose one of those opportunities to focus on in the next session.

Date: Thursday, Oct. 15, 2026

Time: 10 am - Noon

Trainer: Kathie Rotz

Assessing Your Team

Assessment, which is essentially measurement, is everywhere in our personal and professional lives. Our homes are assessed for taxes, doctors assess our health, insurance companies assess risks and a multitude of self-help quizzes are available to help you assess everything from your parenting style to your romantic relationships. Smart leaders and managers use strengths-based or personality assessment tools to gather information about team members. The data gathered during an assessment is interesting, but how do we use that information and insight to impact our employee teams?

During this class, you will:

- Identify various assessment tools
- Create analytical, visual resources to report assessment data in a meaningful way
- Practice using assessments to better communicate with your team

Date: Thursday, Oct. 22, 2026

Time: 8 - 10 am

Trainer: Kathie Rotz

Accelerate Your Leadership - Level 2

Are you motivated? How? Why? Does recognition of your efforts and talents contribute to your motivation? Can you motivate others? Those are many questions! However, understanding how recognition and motivation are connected is a powerful leadership tool. And realizing that you are never "done," motivating your team is important too. After the first mastermind session, during which you identified areas for growth as a leader, this interactive session is focused on the application of Maxwell's 21 Laws of Leadership. You will create a practical approach to your own professional development to continue honing your leadership skills.

Date: Thursday, Oct. 22, 2026

Time: 10 am - Noon

Trainer: Kathie Rotz

Meet Your Presenters



Paulette Milewski

Paulette brings energy and 25+ years of experience in leadership, sales, customer service and project management, making training workshops interactive and enjoyable. Through storytelling, real-life examples and thought-provoking dialogue, workshops provide participants practical application. Paulette has facilitated training with clients in insurance, healthcare, consumer products and services, utilities, college and universities, banking and manufacturing.

She earned her master's degree in Organizational Leadership from St. Ambrose University and has picked up other certifications along the way including Strategic Doing (an Agile method of strategic planning), Real Colors® Personality Profile, Mental Health First Aid, and Prime for Life® (drug and alcohol prevention).



Skye Mercer

Skye Mercer, MBA, SPHR, SHRM-SCP, is an eastern Iowa-based certified HR consultant with 20+ years of professional HR experience. Skye's diverse experience, from managing national HR services for 3,000+ employees in a Fortune 500 company, to working as an HR department-of-one for a 100-employee organization, helps her understand and provide solutions to your unique HR challenges. Skye consults with organizations nationwide to build people-centered, inclusive, compliant and sustainable HR practices to create organizational cultures where employees want to stay and do their best work. Skye HR Consulting, LLC provides on-demand HR advice, monthly retainer HR consulting, employee handbooks and leadership training.



Kathie Rotz

Kathie Rotz is a leadership expert, speaker, author and trainer with over 25 years of experience helping leaders reach their full potential. As the president of Unity Consulting, LLC and a trainer with NICC Business and Community Solutions, she specializes in leadership development, mindset transformation and behavioral analysis. Certified in DiSC® Behavioral Analysis and holding a TTI Success Insights 12 Driving Forces Curriculum Instructor Certificate, Kathie brings a deep understanding of human behavior to her work. Kathie is also a John C. Maxwell certified coach, speaker and trainer, serving on the President's Advisory Council. She is passionate about challenging outdated mindsets and inspiring radical accountability to help individuals and organizations build stronger, healthier teams. Kathie is the author of *Winners Are Quitters: The Art of Thinking Differently*, a bold exploration of how letting go can be the key to success. Her signature program, *You Have Superpowers*, helps leaders tap into underutilized strengths, and her ThinkDiff™ Model offers a practical framework for shifting behavior and sparking meaningful change.



Michael Leytem

Michael Leytem is an NICC Business and Community Solutions trainer and the CEO, founder and author of *Catching Leadership*. He has been a leadership coach and talent management consultant since 2011, and has worked with hundreds of Fortune 500 leaders to customize talent strategies and leadership solutions that drive personal and organizational growth. As a published academic with an M.A. in Industrial-Organizational Psychology, Michael has studied the mental processes and social pressures that influence effective leadership. His lifelong passion for leadership, psychology and mindfulness transcends throughout his work and interactions with others.

Meet Your Presenters



Lisa Schaefer

Lisa Schaefer Lisa Schaefer is an NICC Business and Community Solutions trainer, teacher, counselor and small business owner with over 20 years of experience in education and sales. She is certified as a facilitator of the John Maxwell Leadership Curriculum and Daniel Pink Drive Curriculum. Lisa is an expert in employee engagement, organizational psychology, and service success strategies and has served as a professor, staff development professional and counselor. Her experiences includes working for Walt Disney World, hosting on-air radio programs, as well as over 15 years of education, corporate training and executive coaching experience. She holds a Masters Degree in Counseling and is a Certified Counselor and John Maxwell Leadership Coach.

Her goal is to help you have fun while you learn why we do the things we do. Her biggest passion is asking questions to learn as much as she can from others. Participants have described her as “energetic and uplifting” as well as “spontaneous and engaging with the crowd”. Lisa loves to make people laugh and believes if everyone just smiled more, the world would be a better place.



Molly Mackey

Molly J. Mackey received her undergraduate degree and Masters of Business Administration from the University of Iowa. In the fall of 2021, she earned her Certified Professional of Talent Development (CPTD) designation from the Association of Talent Development. She has a passion for business, strategy, leadership and learning. Molly has over 17 years of business and speaking experience. She currently serves as the Director of Knowledge Acquisition and Transfer at Optimae Life Services and chief learning officer at the LEAdErNship Institute, LLC. She has taught business classes at a collegiate level since 2009.



Schedule

Date & Time	Class Title	Presenter
Thursday, Sept. 3, 2026 8 - 10 am 10 am - Noon	Hey, Leaders - Who's Running Who? Motivating and Engaging Different Generations in the Workplace	Paulette Milweski
Thursday, Sept. 10, 2026 8 - 10 am 10 am - Noon	Engage to Retain: Motivating and Keeping Top Talent	Molly Mackey
Thursday, Sept. 17, 2026 8 - 10 am 10 am - Noon	Emotional Intelligence Embracing and Managing Change	Molly Mackey Michael Leytem
Thursday, Sept. 24, 2026 8 - 10 am 10 am - Noon	Understanding Your Bottom Line: Financial Insights for Leaders & Mastering Adult Learning: Effective Presenting & Training Skills	Kathie Rotz
Thursday, Oct. 1, 2026 8 - 10 am 10 am - Noon	Networking for Results Trust & Unity	Lisa Schaefer
Thursday, Oct. 8 2026 8 - 10 am 10 am - Noon	Implementing a Organization's Vision, Mission, Values & Building a Culture of Content: Empowering Every Team to Market with Impact	Paulette Milweski
Thursday, Oct. 15, 2026 8 - 10 am 10 am - Noon	Managing From Afar & Boosting Your Organization's Culture with AI	Skye Mercer
Thursday, Oct. 22, 2026 8 - 10 am 10 am - Noon	Assessing Your Team Accelerate Your Leadership	Paulette Milweski